

#### FOOD EMPIRE HOLDINGS LIMITED

(Co Registration No: 200001282G)

Full Year Financial Statement And Dividend Announcement for The Year ended 31 December 2011

# PART I - INFORMATION REQUIRED FOR ANNOUNCEMENTS OF QUARTERLY (Q1, Q2 & Q3), HALF-YEAR AND FULL YEAR RESULTS

1(a) An income statement and statement of comprehensive income or a statement of comprehensive income for the group together with a comparative statement for the corresponding period of the immediately preceding financial year.

|  |                     | Group             |                         | Group                |                    |                         |  |
|--|---------------------|-------------------|-------------------------|----------------------|--------------------|-------------------------|--|
|  | 4Q 11<br>US\$'000   | 4Q 10<br>US\$'000 | Increase/<br>(Decrease) | 12M 11<br>US\$'000   | 12M 10<br>US\$'000 | Increase/<br>(Decrease) |  |
| Revenue  | 63,174              | 53,881            | 17.2                    | 225,662              | 175,803            | 28.4                    |  |
| Changes in inventories of finished goods<br>Raw materials and consumables used | (4,700)<br>(30,740) | 4,422<br>(33,885) | } 20.3                  | (1,396)<br>(125,494) | 5,698<br>(101,306) | } 32.7                  |  |
| Staff costs  | (6,481)             | (5,582)           | 16.1                    | (24,435)             | (20,477)           | 19.3                    |  |
| Depreciation of property, plant and equipment                                  | (739)               | (488)             | 51.4                    | (1,916)              | (1,870)            | 2.5                     |  |
| Depreciation of investment properties  | (10)                | (14)              | (28.6)                  | (41)                 | (45)               | (8.9)                   |  |
| Foreign exchange (loss)/gain   | (283)               | (14)              | 1,921.4                 | (812)                | 50                 | NM                      |  |
| Other operating expenses (Note 1)  | (16,839)            | (16,199)          | 4.0                     | (56,695)             | (46,165)           | 22.8                    |  |
| Finance costs  | (23)                | (17)              | 35.3                    | (86)                 | (97)               | (11.3)                  |  |
| Other income (Note 2)  | 138                 | 848               | (83.7)                  | 1,101                | 1,136              | (3.1)                   |  |
| Share of profit of associates  | 651                 | 40                | 1,527.5                 | 277                  | 874                | (68.3)                  |  |
| Profit before taxation   | 4,148               | 2,992             | 38.6                    | 16,165               | 13,601             | 18.9                    |  |
| Taxation (Note 3)  | (503)               | (25)              | 1,912.0                 | (1,352)              | 58                 | NM                      |  |
| Profit after taxation  | 3,645               | 2,967             | 22.9                    | 14,813               | 13,659             | 8.4                     |  |
| Profit attributable to:  |                     |                   |                         |                      |                    |                         |  |
| Shareholders of the Company  | 3,732               | 2,967             | 25.8                    | 14,962               | 13,659             | 9.5                     |  |
| Non-controlling interest   | (87)                | -                 | NM                      | (149)                | -                  | NM                      |  |
|  | 3,645               | 2,967             | 22.9                    | 14,813               | 13,659             | 8.4                     |  |

#### Notes:

1 Included in other operating expenses are as follows:

|  | Increase/ Increase |                   |                                 |       |                    |            |  |  |
|--|--------------------|-------------------|---------------------------------|-------|--------------------|------------|--|--|
|  | 4Q 11<br>US\$'000  | 4Q 10<br>US\$'000 | (Decrease) 12M 11<br>% US\$'000 |       | 12M 10<br>US\$'000 | (Decrease) |  |  |
| Loss on disposal of investment in associates | (342)              | -                 | NM                              | (342) | (49)               | 598.0      |  |  |



# 2. Included in other income are as follows:

|  | Group             |                   |              | Group              |                    |              |  |
|--|-------------------|-------------------|--------------|--------------------|--------------------|--------------|--|
|  |                   |                   | Increase/    |                    | Increase/          |              |  |
|  | 4Q 11<br>US\$'000 | 4Q 10<br>US\$'000 | (Decrease) % | 12M 11<br>US\$'000 | 12M 10<br>US\$'000 | (Decrease) % |  |
| Gain on disposal of assets classified as held for sale | _                 | _                 | NM           | 357                | _                  | NM           |  |
| Gain on disposal of investment properties              | _                 | 557               | (100.0)      | -                  | 557                | (100.0)      |  |
|  |                   | 557               | (100.0)      | 357                | 557                | (35.9)       |  |

# 3. Included in the taxation is as follows:

|                                   |                   | Group             |            |                    | Group              |            |  |
|-----------------------------------|-------------------|-------------------|------------|--------------------|--------------------|------------|--|
|                                   |                   |                   |            | Increase/          |                    |            |  |
|                                   | 4Q 11<br>US\$'000 | 4Q 10<br>US\$'000 | (Decrease) | 12M 11<br>US\$'000 | 12M 10<br>US\$'000 | (Decrease) |  |
| Over provision for the prior year | 196               | 301               | (34.9)     | 196                | 725                | (73.0)     |  |

NM denotes not meaningful.



# 1(a)(ii) Statement of group comprehensive income

|  |                   | Group             |                         |                    | Group              |                         |
|--|-------------------|-------------------|-------------------------|--------------------|--------------------|-------------------------|
|  | 4Q 11<br>US\$'000 | 4Q 10<br>US\$'000 | Increase/<br>(Decrease) | 12M 11<br>US\$'000 | 12M 10<br>US\$'000 | Increase/<br>(Decrease) |
| Profit after taxation                          | 3,645             | 2,967             | 22.9                    | 14,813             | 13,659             | 8.4                     |
| Other comprehensive income:                    |                   |                   |                         |                    |                    |                         |
| Net loss on debentures                         | 76                | (76)              | NM                      | 76                 | (76)               | NM                      |
| Foreign currency translation                   | 23                | 138               | (83.3)                  | (314)              | 538                | NM                      |
| Share of other comprehensive (loss)/income of  |                   |                   |                         |                    |                    |                         |
| associates                                     | (79)              | 7                 | NM                      | (181)              | 7                  | NM                      |
| Other comprehensive income for the period, net |                   |                   |                         |                    |                    |                         |
| of tax   | 20                | 69                | (71.0)                  | (419)              | 469                | (189.3)                 |
| Total comprehensive income for the period/year | 3,665             | 3,036             | 20.7                    | 14,394             | 14,128             | 1.9                     |
| Total comprehensive income attributable to:    |                   |                   |                         |                    |                    |                         |
| Shareholders of the Company                    | 3,796             | 3,036             | 25.0                    | 14,587             | 14,128             | 3.2                     |
| Non-controlling interest                       | (131)             | -                 | NM                      | (193)              | -                  | NM                      |
| •  | 3,665             | 3,036             | 20.7                    | 14,394             | 14,128             | 1.9                     |



1(b)(i) A statement of financial position (for the issuer and group), together with a comparative statement as at the end of the immediately preceding financial year.

|  | Gro                   | up                    | Comp                  | ompany                |  |  |
|--|-----------------------|-----------------------|-----------------------|-----------------------|--|--|
|  | 31-Dec-11<br>US\$'000 | 31-Dec-10<br>US\$'000 | 31-Dec-11<br>US\$'000 | 31-Dec-10<br>US\$'000 |  |  |
| Non-Current Assets                           | <u> </u>              | <u> </u>              | ·                     |                       |  |  |
| Property, plant and equipment                | 23,857                | 17,938                | 221                   | -                     |  |  |
| Investment properties                        | 10,765                | 4,530                 | -                     | -                     |  |  |
| Investments in subsidiaries                  | -                     | -                     | 44,545                | 44,545                |  |  |
| Investments in associates                    | 9,988                 | 11,535                | -                     | -                     |  |  |
| Intangible assets                            | 13,343                | 13,343                | -                     | -                     |  |  |
| Debentures                                   | -                     | 593                   | -                     | -                     |  |  |
| Amounts due from an associate (non-trade)    | 2,600                 | 1,308                 | -                     | -                     |  |  |
| Deferred tax assets                          | 142                   | 95                    | -                     | <u>-</u>              |  |  |
|  | 60,695                | 49,342                | 44,766                | 44,545                |  |  |
| Current Assets                               | **,***                | ,                     | ,                     | 1 1,2 12              |  |  |
| Cash and cash equivalents                    | 35,148                | 41,670                | 116                   | 231                   |  |  |
| Trade receivables                            | 63,050                | 49,661                | -                     | -                     |  |  |
| Deferred expenses                            | 400                   | 1,098                 | _                     | _                     |  |  |
| Prepaid operating expenses and other debtors | 2,173                 | 1,582                 | 29                    | 4                     |  |  |
| Other receivables                            | 2,435                 | 548                   | -                     | -                     |  |  |
| Amounts due from subsidiaries (non-trade)    | -                     | -                     | 5,889                 | 608                   |  |  |
| Amounts due from associates (non-trade)      | 514                   | 390                   | -                     | -                     |  |  |
| Derivatives                                  | -                     | 684                   | _                     | -                     |  |  |
| Assets held for sale                         | -                     | 312                   | _                     | -                     |  |  |
| Inventories                                  | 22,257                | 23,654                | _                     | -                     |  |  |
|  | 125,977               | 119,599               | 6,034                 | 843                   |  |  |
| Current Liabilities                          | 123,911               | 117,377               | 0,034                 | 043                   |  |  |
| Trade payables and accruals                  | (25,672)              | (26,432)              | (1,043)               | (926)                 |  |  |
| Finance lease creditors                      | (17)                  | (20,432)              | (1,043)               | (720)                 |  |  |
| Interest-bearing loans and borrowing         | (1,076)               | (627)                 | _                     | _                     |  |  |
| Other payables                               | (719)                 | (027) $(1,171)$       | _                     | _                     |  |  |
| Amount due to subsidiaries (non-trade)       | (/1/)                 | (1,1/1)               | (21)                  | (27)                  |  |  |
| Provision for taxation                       | (1,662)               | (548)                 | (21)                  | (27)                  |  |  |
| Tio island to take the                       | (29,146)              | (28,778)              | (1,064)               | (953)                 |  |  |
| Net Current Assets / (Liabilities)           | 96,831                | 90,821                | 4,970                 | (110)                 |  |  |
| Non-Current Liabilities                      |                       |                       |                       |                       |  |  |
| Interest-bearing loans and borrowings        | (12,310)              | (5,485)               |                       |                       |  |  |
| Deferred tax liabilities                     | (364)                 | (508)                 | _                     | _                     |  |  |
| Deferred tax matrifices                      | (12,674)              | (5,993)               |                       | <del></del>           |  |  |
| Net Assets                                   | 144,852               | 134,170               | 49,736                | 44,435                |  |  |
|  |                       | 134,170               | 49,730                | 44,433                |  |  |
| Equity                                       |                       |                       |                       |                       |  |  |
| Share capital                                | 39,751                | 39,666                | 39,751                | 39,666                |  |  |
| Reserves                                     | 104,850               | 94,504                | 9,985                 | 4,769                 |  |  |
| Non controlling interest                     | <b>144,601</b> 251    | 134,170               | 49,736                | 44,435                |  |  |
| Non-controlling interest                     |                       | 124 150               | 40.734                | 44.425                |  |  |
|  | 144,852               | 134,170               | 49,736                | 44,435                |  |  |



# 1 (b)(ii) Aggregate amount of group's borrowings and debt securities.

# Amount repayable in one year or less, or on demand

|                                       | As at 31            | Dec 2011              | As at 31 Dec 2010   |                       |  |
|---------------------------------------|---------------------|-----------------------|---------------------|-----------------------|--|
|                                       | Secured Unsecured   |                       | Secured             | Unsecured             |  |
|                                       | US\$'000            | US\$'000              | US\$'000            | US\$'000              |  |
| Finance lease creditors               | 17                  | <u> </u>              |                     |                       |  |
| Interest-bearing loans and borrowings | 1,076               | j -                   | 627                 | -                     |  |
| Total                                 | 1,093               | -                     | 627                 | _                     |  |
| Amount repayable after one year       |                     | D 4044                |                     | D 4040                |  |
|                                       |                     | Dec 2011              | As at 31            | Dec 2010              |  |
|                                       | Secured<br>US\$'000 | Unsecured<br>US\$'000 | Secured<br>US\$'000 | Unsecured<br>US\$'000 |  |
| Interest-bearing loans and borrowings | 12,310              | ) -                   | 5,485               | 5 -                   |  |

# **Details of any collateral**

As at 31 December 2010 and 31 December 2011, the interest bearing loans and borrowings are secured by a charge over the related freehold properties owned by one of the subsidiaries.

As at 31 December 2011, the finance lease liabilities are secured by a charge over the related lease vehicle held by one of the subsidiaries.



# 1(c) A statement of cash flows (for the group), together with a comparative statement for the corresponding period of the immediately preceding financial year.

| , p   | 4Q 11<br>US\$'000 | 4Q 10<br>US\$'000 | 12M 11<br>US\$'000 | 12M 10<br>US\$'000 |
|---|-------------------|-------------------|--------------------|--------------------|
| Cash flows from operating activities:                           |                   |                   | ·                  |                    |
| Profit from operations before taxation                          | 4,148             | 2,992             | 16,165             | 13,601             |
| Adjustment for:   |                   |                   |                    |                    |
| Depreciation of property, plant and equipment                   | 739               | 488               | 1,916              | 1,870              |
| Depreciation of investment properties                           | 10                | 14                | 41                 | 45                 |
| Gain from disposal of investment properties                     | -                 | (557)             | -                  | (557)              |
| Gain from disposal of assets classified as held for sale        | -                 | -                 | (357)              | -                  |
| (Gain) / loss on disposal of property, plant and equipment      | (31)              | (5)               | 14                 | (20)               |
| Loss on disposal of investment in associates                    | 342               | -                 | 342                | 49                 |
| Interest income   | (59)              | (35)              | (269)              | (158)              |
| Interest expenses   | 23                | 17                | 86                 | 97                 |
| Exchange realignment  | (38)              | 91                | (208)              | 32                 |
| Share of profit of associates                                   | (651)             | (40)              | (277)              | (874)              |
| Allowance for doubtful receivables                              | 2                 | 514               | 286                | 505                |
| Fair value gain on derivatives                                  | -                 | (50)              | -                  | (50)               |
| Write down of inventories                                       | 132               | 240               | 437                | 440                |
| Value of employee services received for issue of share options  | 11                | 58                | 299                | 211                |
| Operating profit before working capital changes                 | 4,628             | 3,727             | 18,475             | 15,191             |
| Decrease/(increase) in receivables                              | 1,334             | (5,742)           | (12,373)           | (14,338)           |
| Decrease/(increase) in inventories                              | 4,568             | (4,661)           | 960                | (6,138)            |
| Increase/(decrease) in payables                                 | 3,840             | 6,885             | (1,212)            | 5,191              |
| Cash flows generated from/(used in) operations                  | 14,370            | 209               | 5,850              | (94)               |
| Income taxes paid   | (58)              | (61)              | (427)              | (267)              |
| Net cash flows generated from/(used in) operating activities    | 14,312            | 148               | 5,423              | (361)              |
| Cash flow from investing activities:                            |                   |                   |                    |                    |
| Interest income received  | 59                | 35                | 269                | 158                |
| Purchase of property, plant and equipment                       | (6,363)           | (270)             | (8,644)            | (6,927)            |
| Purchase of investment properties                               | (6,405)           | (57)              | (6,418)            | (3,834)            |
| Proceeds from disposal of property, plant and equipment         | 128               | 12                | 319                | 73                 |
| Proceeds from disposal of investment in associates              | -                 | -                 | -                  | 754                |
| Proceeds from disposal of investment properties                 | -                 | 1,134             | -                  | 1,134              |
| Proceeds from disposal of assets classified as held for sale    | -                 | -                 | 669                | -                  |
| Investment in associates  | _                 | (1,717)           | _                  | (4,931)            |
| Dividend income received from an associate                      | _                 | -                 | 38                 | -                  |
| Subscription for debentures from an associate                   | -                 | (669)             | 8                  | (669)              |
| Payment for derivatives   | _                 | (635)             | _                  | (635)              |
| Loans provided to associates                                    | _                 | (1,308)           | (1,300)            | (1,308)            |
| Repayment of loans due from associates                          | -                 | 159               | -                  | 909                |
| Net cash flows used in investing activities                     | (12,581)          | (3,316)           | (15,059)           | (15,276)           |
| Cash flow from financing activities                             |                   |                   |                    |                    |
| Interest expenses paid  | (23)              | (17)              | (86)               | (97)               |
| Proceeds from issuance of shares                                | (23)              | (17)              | 76                 | (71)               |
| Dividends paid to shareholders of the Company                   | -                 | -                 | (4,531)            | (3,870)            |
| Capital injection from non-controlling interest of a subsidiary |                   |                   | 184                | (3,070)            |
| Repayment of interest-bearing loans and borrowings              | (183)             | (157)             | (707)              | (5,987)            |
| Repayment of obligation under financial lease                   | (163)             | (137)             | (707)              | (15)               |
| Proceeds from interest-bearing loans and borrowings             | 6,974             | 145               | 8,077              | 6,269              |
| Net cash flows generated from/(used in) financing activities    | 6,768             | (29)              | 3,013              | (3,700)            |
| Net increase/(decrease) in cash and cash equivalents            | 8,499             | (3,197)           | (6,623)            | (19,337)           |
| Effect of exchange rate changes on cash and cash equivalents    | 27                | (71)              | 101                | (284)              |
| Cash and cash equivalents at beginning of the period/year       | 26,622            | 44,938            | 41,670             | 61,291             |
|   |                   | )"-               |                    |                    |
| Cash and cash equivalents at end of the period/year             | 35,148            | 41,670            | 35,148             | 41,670             |



1(d)(i) A statement (for the issuer and group) showing either (i) all changes in equity or (ii)changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year.

The Group – 4Q

| Attributable to equity holders of the Company  |                           |  |  |  |   |                              |                   |   |                          |
|--|---------------------------|--|--|--|---|------------------------------|-------------------|---|--------------------------|
|  | Share Capital<br>US\$'000 | Foreign Currency<br>Translation<br>Reserve<br>US\$'000 | Asset Revaluation<br>Reserve<br>US\$'000 | Share-based<br>payment reserve<br>US\$'000 | Fair value<br>adjustment<br>reserve<br>US\$'000 | Accumulated profits US\$'000 | Total<br>US\$'000 | Non-controlling<br>interest<br>US\$'000 | Total equity<br>US\$'000 |
| Balance as at 1 Oct 11   | 39,751                    | 396  | 60                                       | 814  | (76)  | 99,849                       | 140,794           | 382                                     | 141,176                  |
| Profit for the period Other comprehensive income   | -                         | -  | -  | -  | -   | 3,732                        | 3,732             | (87)                                    | 3,645                    |
| Net loss of debentures   | -                         | -  | -  | -  | 76  | -                            | 76                | -                                       | 76                       |
| Foreign currency translation   | -                         | 533  | -  | -  | -   | -                            | 533               | (44)                                    | 489                      |
| Adjustment for translation difference pertaining to dividends paid out to shareholders in the prior period | -                         | -  | -  | -  | -   | (466)                        | (466)             | -                                       | (466)                    |
| Share of other comprehensive income of associates  | -                         | (79)   | -  | -  | -   | -                            | (79)              | -                                       | (79)                     |
| Total comprehensive income for the period  | -                         | 454  | -  | -  | 76  | 3,266                        | 3,796             | (131)                                   | 3,665                    |
| Value of employee services received for issue of share options   | -                         | -  | -  | 11   | -   | -                            | 11                |   | 11                       |
| Balance as at 31 Dec 11  | 39,751                    | 850  | 60                                       | 825  | -   | 103,115                      | 144,601           | 251                                     | 144,852                  |
| Balance as at 1 Oct 10   | 39,666                    | 1,156  | 60                                       | 477  | -   | 89,717                       | 131,076           | -                                       | 131,076                  |
| Profit for the period Other comprehensive income   | -                         | -  | -  | -  | -   | 2,967                        | 2,967             | -                                       | 2,967                    |
| Net loss on fair value change of debentures  | -                         | -  | -  | -  | (76)  | _                            | (76)              | -                                       | (76)                     |
| Foreign currency translation   | -                         | 138  | -  | -  | -   | -                            | 138               | -                                       | 138                      |
| Share of other comprehensive income of associates  | -                         | 7  | -  | -  | -   | -                            | 7                 | -                                       | 7                        |
| Total comprehensive income for the period  | -                         | 145  | -  | -  | (76)  | 2,967                        | 3,036             | -                                       | 3,036                    |
| Value of employee services received for issue of share options   | -                         | _  | _  | 58   | _   | -                            | 58                |   | 58                       |
| Balance as at 31 Dec 10  | 39,666                    | 1,301  | 60                                       |  | (76)  | 92,684                       | 134,170           | -                                       | 134,170                  |
|  |                           |  |  |  |   |                              |                   |   |                          |



# The Group – 12 months

| Attributable to equity holders of the Company  |                           |  |  |  |   |                                    |                   |   |                          |
|--|---------------------------|--|--|--|---|------------------------------------|-------------------|---|--------------------------|
|  | Share Capital<br>US\$'000 | Foreign Currency<br>Translation<br>Reserve<br>US\$'000 | Asset Revaluation<br>Reserve<br>US\$'000 | Share-based<br>payment reserve<br>US\$'000 | Fair value<br>adjustment<br>reserve<br>US\$'000 | Accumulated<br>profits<br>US\$'000 | Total<br>US\$'000 | Non-controlling<br>interest<br>US\$'000 | Total equity<br>US\$'000 |
| Balance as at 1 Jan 11   | 39,666                    | 1,301  | 60                                       | 535  | (76)  | 92,684                             | 134,170           | -                                       | 134,170                  |
| Profit for the year Other comprehensive income   | -                         | -  | -  | -  | -   | 14,962                             | 14,962            | (149)                                   | 14,813                   |
| Net loss of debentures   |                           | _  | _  |  | 76  |                                    | 76                | _                                       | 76                       |
| Foreign currency translation   | _                         | (270)  |  | _  | 70  | _                                  | (270)             | (44)                                    | (314)                    |
| Share of other comprehensive income of associates  | -                         | (181)  |  | _  | _   | _                                  | (181)             | (44)                                    | (181)                    |
| Total comprehensive income for the year  | -                         | (451)  |  | -  | 76  | 14,962                             | 14,587            | (193)                                   | 14,394                   |
| Value of employee services received for issue of share options  Capital injection from non-controlling interest of a | -                         | -  | -  | 299  | -   | -                                  | 299               | -                                       | 299                      |
| subsidairy   | -                         | -  | -  | -  | -   | -                                  | -                 | 444                                     | 444                      |
| Issuance of new shares   | 76                        | -  | -  | -  | -   | -                                  | 76                | -                                       | 76                       |
| Exercise of share option   | 9                         | -  | -  | (9)  | -   | -                                  | -                 | -                                       | -                        |
| Dividends paid to shareholders of the company  |                           |  | -  |  | -   | (4,531)                            | (4,531)           | -                                       | (4,531)                  |
| Balance as at 31 Dec 11  | 39,751                    | 850  | 60                                       | 825  | -   | 103,115                            | 144,601           | 251                                     | 144,852                  |
| Balance as at 1 Jan 10   | 39,666                    | 756  | 60                                       | 324  |   | 82,895                             | 123,701           |   | 123,701                  |
| Profit for the year Other comprehensive income   | -                         | -  | -  | -  | -   | 13,659                             | 13,659            | -                                       | 13,659                   |
| Net loss on fair value change of debentures  | -                         | -  | -  | -  | (76)  | -                                  | (76)              | -                                       | (76)                     |
| Foreign currency translation   | -                         | 538  | -  | -  | -   | -                                  | 538               | -                                       | 538                      |
| Share of other comprehensive income of associates  | -                         | 7  | -  | -  | -   | -                                  | 7                 | -                                       | 7                        |
| Total comprehensive income for the year  |                           | 545  |  | -  | (76)  | 13,659                             | 14,128            | -                                       | 14,128                   |
| Value of employee services received for issue of share   |                           |  |  |  |   |                                    |                   |   | •                        |
| options  | -                         | -  | -  | 211  | -   | (2.970)                            | 211               | -                                       | 211                      |
| Dividends paid to shareholders of the company  Balance as at 31 Dec 10   | 39,666                    | 1,301  | 60                                       | 535  | (76)  | (3,870)                            | (3,870)           | -                                       | (3,870)                  |
| Darance as at 51 Dec 10  | 39,000                    | 1,301  | 60                                       | 535  | (76)  | 92,684                             | 134,170           |   | 134,170                  |



# The Company – 4Q

| The Company – 4Q  |                              |                              |                                |                              |                   |
|---|------------------------------|------------------------------|--------------------------------|------------------------------|-------------------|
|   | A                            | ttributable to               | equity holders                 | of the Compan                | <u>y</u>          |
|   |                              | Foreign<br>Currency          | Share-based                    |                              |                   |
|   | Share<br>Capital<br>US\$'000 | Translation Reserve US\$'000 | payment<br>reserve<br>US\$'000 | Accumulated profits US\$'000 | Total<br>US\$'000 |
| Balance as at 1 Oct 11  | 39,751                       | 3,562                        | 814                            | 443                          | 44,570            |
| Profit for the period Other comprehensive income                                    | -                            | -                            | -                              | 5,314                        | 5,314             |
| Foreign currency translation<br>Adjustment for translation difference pertaining to | -                            | 307                          | -                              | -                            | 307               |
| dividends paid out to shareholders in the prior period                              |                              | -                            | -                              | (466)                        | (466)             |
| Total comprehensive income for the period   |                              | 307                          | -                              | 4,848                        | 5,155             |
| Value of employee services received for issue of share options                      | -                            | -                            | 11                             | -                            | 11                |
| Balance as at 31 Dec 11   | 39,751                       | 3,869                        | 825                            | 5,291                        | 49,736            |
| Balance as at 1 Oct 10  | 39,666                       | 4,012                        | 477                            | (47)                         | 44,108            |
| Profit for the period Other comprehensive income                                    | -                            | -                            | -                              | 318                          | 318               |
| Foreign currency translation  | -                            | (49)                         | -                              | -                            | (49)              |
| Total comprehensive income for the period   | -                            | (49)                         | -                              | 318                          | 269               |
| Value of employee services received for issue of share                              |                              |                              |                                |                              |                   |
| options   |                              |                              | 58                             | -                            | 58                |
| Balance as at 31 Dec 10   | 39,666                       | 3,963                        | 535                            | 271                          | 44,435            |



# The Company – 12 months

|   | Αī   |       |   | · C 41 · · · · · · · · · · · · · · · · · · |                   |  |  |  |  |
|---|--|-------|---|--|-------------------|--|--|--|--|
|   | Attributable to equity holders of the Company  Foreign |       |   |  |                   |  |  |  |  |
| Ca  | hare<br>pital<br>\$'000                                | U     | Share-based<br>payment<br>reserve<br>US\$'000 | Accumulated profits US\$'000               | Total<br>US\$'000 |  |  |  |  |
| Balance as at 1 Jan 11  | 39,666   | 3,963 | 535   | 271  | 44,435            |  |  |  |  |
| Profit for the year   | _  | _     | -   | 9,551                                      | 9,551             |  |  |  |  |
| Other comprehensive income  |  |       |   |  |                   |  |  |  |  |
| Foreign currency translation  | -  | (94)  | -   | -  | (94)              |  |  |  |  |
| Total comprehensive income for the year   | -  | (94)  | -   | 9,551                                      | 9,457             |  |  |  |  |
| Value of employee services received for issue of share  |  |       |   |  |                   |  |  |  |  |
| options   | -  | -     | 299   | _  | 299               |  |  |  |  |
| Issuance of new shares  | 76   | -     | -   | _  | 76                |  |  |  |  |
| Exercise of share options   | 9  | -     | (9)   | _  | _                 |  |  |  |  |
| Dividends paid to shareholders of the Company   | -  | -     | -   | (4,531)                                    | (4,531)           |  |  |  |  |
| Balance as at 31 Dec 11   | 39,751   | 3,869 | 825   | 5,291                                      | 49,736            |  |  |  |  |
| Balance as at 1 Jan 10  | 39,666   | 4,007 | 324   | 232  | 44,229            |  |  |  |  |
| Profit for the year Other comprehensive income  | -  | -     | -   | 3,909                                      | 3,909             |  |  |  |  |
| Foreign currency translation  | _  | (44)  | _   | _  | (44)              |  |  |  |  |
| Total comprehensive income for the year   | -  | (44)  | -   | 3,909                                      | 3,865             |  |  |  |  |
| Dividends paid to shareholders of the company<br>Value of employee services received for issue of share | -  | -     | -   | (3,870)                                    | (3,870)           |  |  |  |  |
| options   | _  | _     | 211   | _  | 211               |  |  |  |  |
| Balance as at 31 Dec 10   | 39,666   | 3,963 | 535   | 271  | 44,435            |  |  |  |  |



1(d)(ii) Details of any changes in the company's share capital arising from rights issue, bonus issue, share buy-backs, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares for cash or as consideration for acquisition or for any other purpose since the end of the previous period reported on. State also the number of shares that may be issued on conversion of all the outstanding convertibles, as well as the number of shares held as treasury shares, if any, against the total number of issued shares excluding treasury shares of the issuer, as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year.

Details of movement in the number of issued ordinary shares and share options are as follows:

|  | FY 2011     | FY 2010     |
|--|-------------|-------------|
| Share Capital  |             |             |
| Number of ordinary shares as at 1 January                            | 529,043,999 | 529,043,999 |
| Issued for cash under employee share option scheme                   |             |             |
| - at the exercise price of S\$0.335 each                             | 120,000     | -           |
| - at the exercise price of S\$0.229 each                             | 250,000     | -           |
| Balance of ordinary shares as at 31 December                         | 529,413,999 | 529,043,999 |
| Share Option - exercise price of S\$0.142                            |             |             |
| Balance of unexercised share options as at 1 January and 31 December | 240,000     | 240,000     |
| Share Option - exercise price of S\$0,229                            |             |             |
| Balance of unexercised share options as at 1 January and 31 December | 3,650,000   | 3,650,000   |
| Options exercised during the period                                  | (250,000)   | -           |
| Balance as at 31 December  | 3,400,000   | 3,650,000   |
| Share Option - exercise price of S\$0.335                            |             |             |
| Balance as at 1 January  | 4,750,000   | -           |
| Granted to eligible employees on 4 January 2010                      | -           | 4,750,000   |
| Options exercised during the period                                  | (120,000)   | -           |
| Options lapsed during the period                                     | (900,000)   | -           |
| Balance as at 31 December  | 3,730,000   | 4,750,000   |
| Share Option - exercise price of S\$0.505                            |             |             |
| Balance as at 1 January  | -           | -           |
| Granted to eligible employees on 1 February 2011                     | 4,750,000   | -           |
| Options lapsed during the period                                     | (700,000)   | -           |
| Balance as at 31 December  | 4,050,000   | -           |
| Share Option - exercise price of S\$0.315                            |             |             |
| Balance as at 1 January  | -           | -           |
| Granted to eligible employees on 19 December 2011                    | 4,470,000   |             |
| Balance as at 31 December  | 4,470,000   | -           |

Out of the 15,890,000 outstanding share options on 31 December 2011 (31 December 2010: 8,640,000), 7,370,000 (2010: 3,890,000) share options are exercisable.

#### **Treasury Shares**

As at 31 December 2011 and 31 December 2010, there were no treasury shares held by the Company.



1(d)(iii) To show the total number of issued shares excluding treasury shares as at the end of the current financial period and as at the end of the immediately preceding year.

Please refer to 1d(ii).

1(d)(iv) A statement showing all sales, transfers, disposal, cancellation and/or use of treasury shares as at the end of the current financial period reported on.

Not Applicable.

2. Whether the figures have been audited or reviewed and in accordance with which auditing standard or practice.

The figures were unaudited and were not reviewed by the auditors.

3. Where the figures have been audited or reviewed, the auditors' report (including any qualifications or emphasis of a matter).

Not applicable.

4. Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied.

The Group has applied the same accounting policies and method of computation in the financial statements for the current financial period compared with those of the audited financial statements as at 31 December 2010, except for the adoption of revised FRS which came into effect on 1 January 2011.

5. If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change.

The adoption of revised FRS as highlighted in paragraph 4 does not have a material impact on the financial statements for the period under review.

6. Earnings per ordinary share of the group for the current financial period reported on and the corresponding period of the immediately preceding financial year, after deducting any provision for preference dividends.

|   | Group       |             | Group       |             |
|---|-------------|-------------|-------------|-------------|
|   | 4Q 11       | 4Q 10       | 12M 11      | 12M 10      |
| Earnings per share  |             |             |             |             |
| Based on existing issued share capital (USD cents)  | 0.71        | 0.56        | 2.83        | 2.58        |
| On a fully diluted basis (USD cents)  | 0.70        | 0.56        | 2.82        | 2.57        |
|   | 4Q 11       | 4Q 10       | 12M 11      | 12M 10      |
| Weighted average number of shares table   |             |             |             |             |
| Weighted average number of shares for calculation of basic<br>EPS<br>Weighted average number of shares for calculation of diluted | 529,413,999 | 529,043,999 | 529,272,026 | 529,043,999 |
| EPS   | 529,544,614 | 531,547,265 | 530,649,941 | 530,583,643 |



- 7. Net asset value (for the issuer and group) per ordinary share based on the total number of issued shares excluding treasury shares of the issuer at the end of the:-
  - (a) current financial period reported on; and
  - (b) immediately preceding financial year.

|  | Gro       | Group     |           | pany      |
|--|-----------|-----------|-----------|-----------|
|  | 31-Dec-11 | 31-Dec-10 | 31-Dec-11 | 31-Dec-10 |
| Net asset value per ordinary share (USD cents) | 27.31     | 25.36     | 9.39      | 8.40      |

- 8. A review of the performance of the group, to the extent necessary for a reasonable understanding of the group's business. It must include a discussion of the following:-
  - (a) any significant factors that affected the turnover, costs, and earnings of the group for the current financial period reported on, including (where applicable) seasonal or cyclical factors; and
  - (b) any material factors that affected the cash flow, working capital, assets or liabilities of the group during the current financial period reported on.

#### **Financial Review**

The Group achieved record sales in FY 2011 due to better performance in all the Group's key markets throughout the year. The record revenue was achieved by strong marketing of the Group's brands through advertisments, promotions and sponsorships. The Group also succeeded to further extend its distribution network and geographical reach in each of its key markets.

Revenue in Q4 2011 was US\$63.2 million, an improvement of 17.2% compared to the US\$53.9 million recorded in Q4 2010. The Group's profit after tax for Q4 2011 was US\$3.6 million, a 22.9% increase compared to US\$3.0 million recorded in the corresponding period of the previous year.

For FY 2011, the Group's revenue was up by 28.4% to US\$225.7 million, surpassing the previous record high set prior to the global financial crisis in 2008.

In FY 2011, the Group delivered profit after tax of US\$14.8 million compared to US\$13.7 million recorded in FY2010. Business conditions continued to improve during FY 2011 compared to the previous year. However, high cost of raw materials and currency volatility remained a challenge to the Group.

#### Revenue by Region (US\$'000)

|                                 | Group                                  |          |      | Group    |          |                         |
|---------------------------------|--|----------|------|----------|----------|-------------------------|
|                                 | Increase/ 4Q 11 4Q 10 (Decrease) 12M 1 |          |      |          | 12M 10   | Increase/<br>(Decrease) |
|                                 | US\$'000                               | US\$'000 | %    | US\$'000 | US\$'000 | %                       |
| Russia                          | 32,350                                 | 29,731   | 8.8  | 129,356  | 100,498  | 28.7                    |
| Eastern Europe and Central Asia | 22,192                                 | 17,238   | 28.7 | 71,385   | 55,228   | 29.3                    |
| Other Markets                   | 8,632                                  | 6,912    | 24.9 | 24,921   | 20,077   | 24.1                    |
| Total                           | 63,174                                 | 53,881   | 17.2 | 225,662  | 175,803  | 28.4                    |

For Q4 2011, sales to the Group's largest market, Russia, rose by 8.8% compared to the corresponding quarter of the previous year. Sales for FY 2011 rose by 28.7% to US\$129.4 million. The Group continued to deepen its market penetration in Russia through promotional activities and also increased the geographical reach of the company's distribution network.

In Eastern European and Central Asian markets (comprising principally Ukraine and Kazakhstan), the Group's revenue in Q4 2011 rose by 28.7% compared to the corresponding quarter of the previous year. FY 2011



revenue increased by 29.3% to US\$71.4 million. Compared to FY 2010, sales in Ukraine increased by 29.5% and in Kazakhstan by 39.8%.

In Q4 2011, sales to the Group's other markets increased by 24.9% compared to the corresponding quarter of the previous year. For FY 2011, the Group's other markets contributed US\$24.9 million, an increase of 24.1% compared to FY 2010. The Group's Middle East and Asia markets continued to enjoy steady growth throughout the year.

#### **Profitability**

For Q4 2011 the Group recorded profit before tax of US\$4.1 million, compared to US\$3.0 million in Q4 2010, an increase of 38.6%.

For FY 2011 the Group's profit before tax was US\$16.2 million, an increase of 18.9% compared to FY 2010. Excluding contribution from associates and foreign exchange impact, profit before tax for FY 2011 rose by US\$4.0 million or 31.7% compared to FY2010.

Taxation increased by US\$1.4 million, due to the higher profits and lower write-back of overprovision for prior year.

Overall, profit after tax for FY 2011 increased 8.4% over FY 2010.

In FY 2011, the Group's cost of inventory used increased by 32.7% compared to FY 2010 mainly due to the increased sales as well as higher commodity prices.

Staff costs increased by 19.3% in FY 2011 as the Group's headcount rose to support the greater manufacturing output required by the increased sales. Staff costs were also affected by the appreciation of the local currencies in which the wages were paid.

Compared to FY 2010, other operating expenses rose by 22.8%. The majority of this increase was due to the Group's brand building activities as well as activities to support new product lines. More than 60% of the Group's other operating expenses were related to brand building activities. Higher transport costs from the increase in volume shipped also contributed to the increase.

#### **Balance Sheet & Cashflow**

The Group ended the year with a strong balance sheet, with net assets of US\$144.9 million including US\$35.1 million in cash and cash equivalents as at 31 December 2011. The net asset value per ordinary share excluding minority interests as at 31 December 2011 was US 27.31 cents.

During the year, the Group acquired a new factory in Klang, Malaysia for US\$4.9 million. The Group had also invested US\$6.4 million to purchase a plot of land at 81 Playfair Road in Singapore.

Net cashflow of US\$5.4 million was generated from operating activities in FY 2011, compared to the US\$361,000 of net cash used in FY2010. Trade receivables were higher, reflecting the higher business volume.

9. Where a forecast, or a prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results.

Not applicable.



# 10. A commentary at the date of the announcement of the significant trends and competitive conditions of the industry in which the group operates and any known factors or events that may affect the group in the next reporting period and the next 12 months.

The Group has, over many years, successfully managed fluctuating raw material prices and will continue to adopt appropriate measures to mitigate rising costs. These measures include improving efficiency, sourcing from multiple suppliers, using its purchasing power to negotiate the best available deals, and managing its procurement strategy to meet its immediate needs as well as its longer term requirements in order to get the best mix of contracts.

In 2012, the Group will continue to pursue creative brand building activities and the expansion of its distribution network.

The Group's performance may be affected by the following factors:

- currency volatility;
- raw material prices;
- funding costs;
- · competitive market conditions; and
- the possibility of changes in regulatory policies in the Group's operating markets.

#### 11. Dividend

#### (a) Current Financial Period Reported On

Any dividend declared for the current financial period reported on?

| Name of Dividend                        | First and Final     |
|---|---------------------|
| Dividend Type                           | Cash                |
| Dividend Amount per Share (in Singapore |                     |
| cents)                                  | 1.052               |
| Tax Rate                                | 1-tier tax exempted |

The above proposed dividends would be subject to the approval of the Shareholders at the forthcoming Annual General Meeting scheduled for 27 April 2012.

#### (b) Corresponding Period of the Immediately Preceding Financial Year

Any dividend declared for the corresponding period of the immediately preceding financial year?

| Name of Dividend                        | First and Final     |
|---|---------------------|
| Dividend Type                           | Cash                |
| Dividend Amount per Share (in Singapore |                     |
| cents)                                  | 1.052               |
| Tax Rate                                | 1-tier tax exempted |

#### (c) Date payable

The dividend, if approved by the shareholders at the Annual General Meeting schedule for 27 April 2012, will be paid on 30 May 2012.



## (d) Books closure date

Notice is hereby given that, subject to the shareholders' approval of the payment of the dividends at the Annual General Meeting scheduled for 27 April 2012, the Share Transfer Books and the Register of Members of the Company will be closed on 10 May 2012. Duly completed registrable transfers received by the Company's Registrar, Boardroom Corporate & Advisory Services Pte Ltd at 50 Raffles Place, Singapore Land Tower #32-01, Singapore 048623, up to 5.00 p.m. on 9 May 2012 will be registered for the dividend. In respect of ordinary shares in securities accounts with The Central Depository (Pte) Limited ("CDP"), the dividends will be paid by the Company to CDP which will, in turn, distribute the dividends to holders of the securities accounts.

12. If no dividend has been declared/recommended, a statement to that effect.

Not applicable.

13 If the Group has obtained a general mandate from shareholders for IPTs, the aggregate value of such transactions as required under Rule 920(1)(a)(ii). If no IPT mandate has been obtained, a statement to that effect.

The Group did not obtain any general mandate from shareholders for IPTs.



# PART II - ADDITIONAL INFORMATION REQUIRED FOR FULL YEAR ANNOUNCEMENT

14. Segmented revenue and results for business or geographical segments (of the group) in the form presented in the issuer's most recently audited annual financial statements, with comparative information for the immediately preceding year.

|   | Beverages Other products |                    |                    | Total per co<br>Beverages Other products financial st |                    |                    |
|---|--------------------------|--------------------|--------------------|---|--------------------|--------------------|
|   | 2011<br>(US\$'000)       | 2010<br>(US\$'000) | 2011<br>(US\$'000) | 2010<br>(US\$'000)                                    | 2011<br>(US\$'000) | 2010<br>(US\$'000) |
| Revenue   |                          |                    |                    |   |                    |                    |
| Segment revenue from external customers           | 212,365                  | 164,886            | 13,297             | 10,917  | 225,662            | 175,803            |
| Other information                                 |                          |                    |                    |   |                    |                    |
| Interest income                                   | 265                      | 147                | 4                  | 11  | 269                | 158                |
| Interest expenses                                 | (80)                     | (90)               | (6)                | (7)   | (86)               | (97)               |
| Dividend income                                   | -                        | -                  | 38                 | -   | 38                 | -                  |
| Depreciation of property, plant and equipment     | (1,790)                  | (1,841)            | (126)              | (29)  | (1,916)            | (1,870)            |
| Depreciation of investment properties             | -                        | -                  | (41)               | (45)  | (41)               | (45)               |
| Share of profit of associates                     | 126                      | 180                | 151                | 694   | 277                | 874                |
| Allowances for doubtful debts                     | (267)                    | (469)              | (19)               | (36)  | (286)              | (505)              |
| Allowances for stocks obsolescence                | (408)                    | (322)              | (29)               | (118)   | (437)              | (440)              |
| Value of employees services received for issue of |                          |                    |                    |   |                    |                    |
| share options                                     | (299)                    | (211)              | -                  | -   | (299)              | (211)              |
| Fair value gain on derivatives                    | -                        | 50                 | -                  | -   | -                  | 50                 |
| Results   |                          |                    |                    |   |                    |                    |
| Segment results before tax                        | 14,973                   | 11,980             | 1,192              | 1,621   | 16,165             | 13,601             |



# **Geographical information**

Segment revenue information based on the geographical locations of customers are as follows:

| customers are as follows:       | ows: Group             |                        |  |
|---------------------------------|------------------------|------------------------|--|
|                                 | <b>2011</b> (US\$'000) | <b>2010</b> (US\$'000) |  |
| Russia                          | 129,356                | 100,498                |  |
| Eastern Europe and Central Asia | 71,385                 | 55,228                 |  |
| Other countries                 | 24,921                 | 20,077                 |  |
|                                 | 225,662                | 175,803                |  |

# 15. In the review of performance, the factors leading to any material changes in contributions to turnover and earnings by the business or geographical segments.

Please refer to paragraph 8.

#### 16. A breakdown of sales.

|  | Group                 |                       |                         |
|--|-----------------------|-----------------------|-------------------------|
|  | 31-Dec-11<br>US\$'000 | 31-Dec-10<br>US\$'000 | Increase/<br>(Decrease) |
| Revenue reported for first half year   | 107,070               | 81,863                | 30.8%                   |
| Operating profit after tax before deducting minority interests reported for first half financial year              | 6,961                 | 6,899                 | 0.9%                    |
| Revenue reported for second half year  Operating profit after tax before deducting minority interests reported for | 118,592               | 93,940                | 26.2%                   |
| second half financial year   | 7,852                 | 6,760                 | 16.2%                   |

# 17. A breakdown of the total annual dividend (in dollar value) for the issuer's latest full year and its previous full year.

## Total Annual Dividend

|                     |        | Latest Full Year<br>(US\$'000) FY2011* | Previous Full Year (US\$'000) FY2010 |
|---------------------|--------|--|--------------------------------------|
| Ordinary<br>Special |        | 4,445                                  | 4,531                                |
| Special             | Total: | 4,445                                  | 4,531                                |

<sup>\*</sup>Amounts are translated into United States Dollars ("US\$") at the exchange rate of S\$1.253 to US\$1.00



18. Disclosure of person occupying a managerial position in the issuer or any of its principal subsidiaries who is a relative of a director or chief executive officer or substantial shareholder of the issuer pursuant to Rule 704(13) in the format below. If there are no such persons, the issuer must make an appropriate negative statement.

Pursuant to Rule 704(13) of the Listing Manual of the Singapore Exchange Securities Trading Limited, we confirm that there are no persons occupying managerial positions in the Company or any of its principal subsidiaries who are relatives of a director or chief executive officer or substantial shareholder of the Company.

## 19. Confirmation by the Board Pursuant to Rule 705(5)

We, Tan Wang Cheow and Sudeep Nair, being 2 Directors of Food Empire Holdings Limited (the "Company"), do hereby confirm on behalf of the Directors of the Company that, to the best of our knowledge, nothing has come to the attention of the Board of Directors of the Company which may render the financial statements for the financial year ended on 31 December 2011 to be false or misleading in any material aspect.

On behalf of the Board of Directors

Tan Wang Cheow Director Sudeep Nair Director

BY ORDER OF THE BOARD

Tan Cher Liang Company Secretary 21 February 2012